



Date: August 29, 2019
To: City of Blue Ridge
From: Kelli Stauts – Sr. Territory Sales Rep
Subject: Propane Fuel Supply
Attention: Kelsey Ledford Phone: 706-632-2091 Email: kledford@cityofblueridge.gov

Thank you for the opportunity to be your propane supplier. We understand the importance of keeping your day to day operations going and we strive to give nothing but the best customer service possible. The information below is for your review.

- Heritage will complete safety check on entire system of the customer owned propane tanks at “No Charge”.
- No Delivery Charges
- Weekly – Bi-wkly and Monthly deliveries. Please choose delivery schedule _____
- **If “Will Call” please call between 35 – 40% for next fill.**
- **Fixed Price for the next 12 months:** price will be \$ 1.59 per gallon.
- Total Gallons last 12 months: _____.
- **Employee price** today would be \$ 1.79 a gallon (this price per gallon will fluctuate).
Example: pipeline cost today + fixed .50 cent margin = \$1.79 a gallon.
(Pipeline cost will fluctuate; the .50 margin will stay the same until City of Blue Ridge contract ends in 2020).
 - > All propane tanks must meet federal regulations along with accessible tank swap out.
 - > Customer owned tank “No Charge” gas check & fill.
 - > Swap-outs & new tank sets \$29.95 for swap and/or new set and gas check.
 - > Rental Charge: for all leased tanks - \$57 a year.
 - > Labor Rates: \$90 an hour for 1 man, parts 10% mark up.

Heritage would like to thank you for the opportunity to earn your business. With AmeriGas, you get more than just a propane supplier - you get a propane expert and partner. Since 1959, our mission continues to provide you with the most reliable, safest, and responsive propane service in the nation.

Respectfully,

Kelli Stauts
Sr. Territory Sales Rep.
Cell: 423-582-0043

Please Sign and Date



“Reliable, Safe, Responsive & 24-hour Emergency Service”