



**Axon Enterprise, Inc.**  
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Q-334135-44469.657RM

Issued: 09/30/2021

Quote Expiration: 10/20/2021

EST Contract Start Date: 12/01/2021

Account Number: 411706

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Delivery;Invoice;Other - 480 W First St 480 W First St Blue Ridge, GA 30513 USA	Blue Ridge Police Dept. - GA 480 W First St Blue Ridge, GA 30513 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Rob Marangelo Phone: Email: rmarangelo@axon.com Fax:	Robert Stuart Phone: (706) 632-3451 Email: rstuart@cityofblueridgega.gov Fax:

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$81,316.92</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$81,316.92</b>

Bundle Savings	\$12,499.85
Additional Savings	\$1,448.37
<b>TOTAL SAVINGS</b>	<b>\$13,948.22</b>

PAYMENT PLAN		
PLAN NAME	INVOICE DATE	AMOUNT DUE
Year 1	Nov, 2021	\$15,723.01
Year 2	Nov, 2022	\$15,723.01
Year 3	Nov, 2023	\$15,723.01
Year 4	Nov, 2024	\$15,723.01
Year 5	Nov, 2025	\$15,723.01

**BILLED ON FULFILLMENT**

PLAN NAME	INVOICE DATE	AMOUNT DUE
None	As Fulfilled	\$2,701.88

## Quote Details

**Bundle Summary**

Item	Description	QTY
AB3C	AB3 Camera Bundle	10
AB3MBD	AB3 Multi Bay Dock Bundle	1
BasicLicense	Basic License Bundle	8
ProLicense	Pro License Bundle	2
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1
BWCamTAP	Body Worn Camera TAP Bundle	10
DynamicBundle	Dynamic Bundle	1
T7Basic	2021 Taser 7 Basic Bundle	10
TASER60-X26PBasic	2021 TASER 60 - X26P Basic	2

**Bundle: AB3 Camera Bundle    Quantity: 10    Start: 12/1/2021    End: 11/30/2026    Total: 6867.68 USD**

Category	Item	Description	QTY	List Unit Price	Discount	Net Unit Price	Total(USD)
Camera	73202	AXON BODY 3 - NA10	10	\$699.00	1.75%	\$686.77	\$6,867.68
Camera Mount	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	11	\$0.00	0.00%	\$0.00	\$0.00
USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	11	\$0.00	0.00%	\$0.00	\$0.00

**Bundle: AB3 Multi Bay Dock Bundle    Quantity: 1    Start: 12/1/2021    End: 11/30/2026    Total: 1511.97 USD**

Category	Item	Description	QTY	List Unit Price	Discount	Net Unit Price	Total(USD)
Dock	74210	AXON BODY 3 - 8 BAY DOCK	1	\$1,495.00	1.75%	\$1,468.84	\$1,468.84
Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$0.00	0.00%	\$0.00	\$0.00
Wall Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	\$43.90	1.75%	\$43.13	\$43.13

<b>Bundle: Basic License Bundle    Quantity: 8    Start: 12/1/2021    End: 11/30/2026    Total: 7074 USD</b>							
Category	Item	Description	QTY	List Unit Price	Discount	Net Unit Price	Total(USD)
E.com License	73840	EVIDENCE.COM BASIC LICENSE	8	\$876.62	4.30%	\$861.28	\$6,890.26
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	8	\$23.38	4.30%	\$22.97	\$183.74

<b>Bundle: Pro License Bundle    Quantity: 2    Start: 12/1/2021    End: 11/30/2026    Total: 4598.1 USD</b>							
Category	Item	Description	QTY	List Unit Price	Discount	Net Unit Price	Total(USD)
E.com License	73746	PROFESSIONAL EVIDENCE.COM LICENSE (Formerly SKU 73746)	2	\$2,270.15	4.68%	\$2,230.42	\$4,460.84
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	6	\$23.28	4.68%	\$22.88	\$137.26

<b>Bundle: Body Worn Camera Multi-Bay Dock TAP Bundle    Quantity: 1    Start: 12/1/2021    End: 11/30/2026    Total: 1739.03 USD</b>							
Category	Item	Description	QTY	List Unit Price	Discount	Net Unit Price	Total(USD)
Dock Warranty	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	\$489.62	61.82%	\$481.05	\$481.05
Multi-Bay Dock Refresh 1	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	\$625.62	61.82%	\$614.67	\$614.67
Multi-Bay Dock Refresh 2	73688	MULTI-BAY BWC DOCK 2ND REFRESH	1	\$654.76	61.82%	\$643.31	\$643.31

<b>Bundle: Body Worn Camera TAP Bundle    Quantity: 10    Start: 12/1/2021    End: 11/30/2026    Total: 16506 USD</b>							
Category	Item	Description	QTY	List Unit Price	Discount	Net Unit Price	Total(USD)
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	10	\$523.93	26.48%	\$514.76	\$5,147.65
Camera Refresh 1 with Spares	73309	AXON CAMERA REFRESH ONE	10	\$564.94	26.48%	\$555.05	\$5,550.52
Camera Refresh 2 with Spares	73310	AXON CAMERA REFRESH TWO	10	\$591.13	26.48%	\$580.78	\$5,807.83

<b>Bundle: Dynamic Bundle    Quantity: 1    Start: 12/1/2021    End: 11/30/2026    Total: 8880.24 USD</b>							
Category	Item	Description	QTY	List Unit Price	Discount	Net Unit Price	Total(USD)
Other	71024	FLEET CABLE ASSEMBLY, ASU POWER	10	\$15.00	1.75%	\$14.74	\$147.38
Other	70112	AXON SIGNAL UNIT	10	\$279.00	1.75%	\$274.12	\$2,741.18
Other	75015	SIGNAL SIDEARM KIT	10	\$249.00	1.75%	\$244.64	\$2,446.43
Other	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	40	\$38.00	1.75%	\$37.34	\$1,493.40

Other	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	40	\$38.00	1.75%	\$37.34	\$1,493.40
Other	80379	EXT WARRANTY, FLEET 2 SIGNAL UNIT	10	\$56.84	1.75%	\$55.85	\$558.45

<b>Bundle: 2021 Taser 7 Basic Bundle    Quantity: 10    Start: 12/1/2021    End: 11/30/2026    Total: 23579.99 USD</b>							
<b>Category</b>	<b>Item</b>	<b>Description</b>	<b>QTY</b>	<b>List Unit Price</b>	<b>Discount</b>	<b>Net Unit Price</b>	<b>Total(USD)</b>
Holsters	20062	TASER 7 HOLSTER - BLACKHAWK, RIGHT HAND	10	\$70.00	14.03%	\$68.78	\$687.79
Dock & Warranty Bundle	74200	TASER 7 6-BAY DOCK AND CORE	1	\$1,312.57	14.03%	\$1,289.60	\$1,289.60
Handle License	20248	TASER 7 EVIDENCE.COM LICENSE	10	\$262.51	14.03%	\$257.92	\$2,579.20
Handle & Warranty Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	10	\$1,505.08	14.03%	\$1,478.74	\$14,787.44
Battery & Warranty Bundle	20018	TASER 7 BATTERY PACK, TACTICAL	12	\$75.25	14.03%	\$73.94	\$887.25
Dock Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	\$38.41	14.03%	\$37.74	\$37.74
Dock Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$9.14	14.03%	\$8.98	\$8.98
Taser 7 Target	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	\$131.26	14.03%	\$128.96	\$128.96
Taser 7 Target Frame	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	\$65.63	14.03%	\$64.48	\$64.48
Other	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	\$267.98	14.03%	\$263.29	\$263.29
Other	80395	EXT WARRANTY, TASER 7 HANDLE	10	\$267.98	14.03%	\$263.29	\$2,632.94
Other	80374	EXT WARRANTY, TASER 7 BATTERY PACK	12	\$18.01	14.03%	\$17.69	\$212.32

<b>Bundle: 2021 TASER 60 - X26P Basic    Quantity: 2    Start: 12/1/2021    End: 11/30/2026    Total: 3142.03 USD</b>							
<b>Category</b>	<b>Item</b>	<b>Description</b>	<b>QTY</b>	<b>List Unit Price</b>	<b>Discount</b>	<b>Net Unit Price</b>	<b>Total(USD)</b>
Handle & Warranty Bundle	11002	BLACK X26P CEW, HANDLE	2	\$1,063.41	10.17%	\$1,044.80	\$2,089.59
Holster	11501	RIGHT-HAND HOLSTER, X26P, BLACKHAWK	2	\$67.36	10.17%	\$66.18	\$132.35
Battery	22010	PPM, STANDARD BATTERY PACK, X2/X26P	2	\$64.97	10.17%	\$63.83	\$127.67
Training Carts	22190	25 FT STANDARD CARTRIDGE, X26/X26P NS	4	\$32.96	10.17%	\$32.38	\$129.53
Other	80398	EXT WARRANTY, X26P HANDLE	2	\$337.35	10.17%	\$331.44	\$662.89

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.



# Standard Terms and Conditions

## Axon Enterprise Inc. Sales Terms and Conditions

### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

9/30/2021